# TOOL MASH

International Hardware Exhibition

08-11.10.2024

Crocus Expo, Moscow, Russia

at the same time with



#### **Exhibition sectors**

collective and individual protective equipment

• abrasive tools and materials

• pneumatic hand tools and equipment

tools and equipment for car service

· gardening tools and equipment

- hand power tools
- electric tools
- batteries
- metalworking tools
- storage systems





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### International Hardware Exhibition



Demand for tools on the Russian market has changed its vector over the year. Interest has shifted towards Chinese manufacturers, especially those producing models for the mass consumer



Consumer confidence in Chinese products is growing in the automotive industry, in the segments of household and garden equipment, electronics, and power tools



International manufacturers can use availability of **free niches** in the Russian hardware market, **demand** on the construction market, gradual **recovery** of the automotive industry and other wide prospects for rapid development

#### **Growth Market Capacity**



**23,1** mln. units (+30%) power tools sold in 2023



9,0 mln. units (+25%) gardening tools and equipment sold in 2023



#### Why exhibit?



Find new customers and partners in Russia and other countries



Directly showcase your new products and high-quality import-substituting solutions



Expand dealer networks and boost the share of sales



Increase brand awareness on the Russian market

#### High quality trade visitors

- Tools specialist trade
- Hardware trade (incl. cooperatives and production connected trade)
- Security specialist trade
- Home centers
- · Department stores, discount stores
- Building supplies
- Procurement manager
- Trades people
- · Operations- and production manager
- Commercial users
- Engineers
- Architects

## **Book your** stand today

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